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From/自: **HK BRABENDER CO.,LIMITED** Tel: 00852-27935511 / +86 18201099680 BENEFICIARY'SADD: UNIT 04 , 7/F, BRIGHT WAY TOWER, N0.33 MONG KOK ROAD, KOWLOON,HK.

To/致:中国科学院物理研究所 Attn/收件人:钟诗阳 From/发件人:樊振华 18201099680 (微信同号) From/发件人邮件地址: 18201099680@163.com Quote Date/报价日期:2021-07-16 NO/编号:XIVI20210716056 Page/页数:1页

感谢您咨询 AML 产品,以下是您询问的真空运动平台不含税的英镑价格:

序号	产品名称	型号规格	数量	单位	单价	合计	备注	
	第一组:4套 XYZ							
1	真空运动平台	LTVH50-LS	3	台	4855.00	14, 565.00	含限位开关	
2	真空运动平台	LTVH200-LS	1	台	4950.00	4,950.00	含限位开关	
3	真空运动平台	LTVH400-LS	1	台	5450.00	5,450.00	含限位开关	
4	真空运动平台	LTVL50-LS	2	台	4350.00	8,700.00	含限位开关	
5	真空运动平台	LTXL100-LS	2	台	5600.00	11, 200. 00	含限位开关	
6	真空运动平台	LTXL150-LS	2	台	5800.00	11,600.00	含限位开关	
7	真空运动平台	LTXH25-LS	4	台	5550.00	22, 200. 00	含限位开关	
8	运费	S	1	次	4600.00	4,600.00	英国−北京	
	总计(英镑GBP) 83,265.00							
付款方式: 100%全款订货; 交货周期: 预付款到之日起12-14个工作周(不含国内外节日)								

报价单有效期: 30天

卖方 (盖章) The Seller(Stamp): HK BRABENDER CO.,LIMITED 授权签名: Authorized Signature:



北京星微自动化科技有限公司 官网: www.xivimotion.com

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Physik Instrumente (PI) GmbH & Co. KG,Auf der Römerstr. 1, 76228 Karlsruhe, Germany Chinese Academy of Science Institute of Physics (IOP IPHY) Mr. Hao Teng No.8, 3rd South Street, Zhongguancun Beijing National Laboratory for Condensed Matter Physics 100 190 BEIJING China

Phone + 86 18600003215 E-Mail zhongshiyang@iphy.ac.cn

Your correspondence information

Quotation No.	Q-311101-2
Opp-No.	OPP-20-034215
Customer No.	13-0000897
Contact Person	Sandra Thelen
Phone	+49 721 4846 1534
E-Mail	S.Thelen@pi.de

7/16/2021 / CNVHU

REF:

Thank you very much for your enquiry and the interest shown in our products. We appreciate submitting the following quotation on the basis of our General Terms and Conditions:(>><u>GTC</u>)

Pos.	Qty.	Product No.	Description	Unit Price	Total Price
10	5	6230500156	VT-80 Linear stage, stepper motor, 80 mm width, 50 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V62000	€5,160.00	€25,800.00
20	2	6230500157	VT-80 Linear stage, stepper motor, 80 mm width, 100 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V6400	€5,190.00	€10,380.00
30	2	6230500158	VT-80 Linear stage, stepper motor, 80 mm width, 150 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V65000	€5,220.00	€10,440.00
40	4	6230500155	VT-80 Linear stage, stepper motor, 80 mm width, 25 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V61000	€4,900.00	€19,600.00
50	1	6230500159	VT-80 Linear stage, stepper motor, 80 mm width, 200 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V66000	€5,390.00	€5,390.00
60	1	6230500160	VT-80 Linear stage, stepper motor, 80 mm width, 300 mm travel range, mechanical limit switches, vacuum compatible to 10 -7 hPa, 1m cable length in vacuum, blank For specifications refer to 6230V67000	€6,990.00	€6,990.00
70	5	C-815.VFU3	Vacuum feedthrough, CF63 flange, 3 × D-sub 15 (m/m), suitable for high vacuum (to 10 -7 hPa) and ultrahigh vacuum (to 10 -9 hPa)	€2,332.00	€11,660.00
80		C-815.00SA0338- 0300	MK SM ol HD26 (m) to D-Sub 15 (f) PI 3m	€173.00	€2,595.00
90	15	C-663.12	Compact Mercury Step stepper motor controller , 1 axis, closed-loop and open-loop operation, HD D-sub 26, 48 V	€850.00	€12,750.00
100	6	Y-RD-30	Development Costs Division 30 Motorized Positioners	€3,800.00	€22,800.00
110	1	Y-FI	Freight and Insurance	€600.00	€600.00

Physik Instrumente (PI) GmbH & Co. KG Auf der Roemerstrasse 1, 76228 Karlsruhe, Germany Phone +49 721 4846-0, Fax +49 721 4846-1019 Email <u>info@pi.de</u>, www.pi.ws Register Court Mannheim: HRA 104804 VAT-No.: DE 143182803 WEEE-Reg.-No.: DE 93978928

 Bank Details
 IBAN

 Sparkasse Ettlingen
 DE26 6605 010 1000 107 3006

 Deutsche Bank Karlsruhe
 DE98 6607 000 4008 250 0000

 HSBC Trinkhaus und Burkhar
 DE13 3003 088 0050 029 0005

Account 000 107 300 6 008 250 000 0 50/0290/005 Swift BIC KARSDE66 DEUTDESM660 TUBDDEDD Partner liable Physik Instrumente (PI) Verwaltungs-GmbH, Karlsruhe Register Court Mannheim: HRB 109941 Geschäftsführer: Markus Spanner

MOTION | POSITIONING

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All prices are in Euro excluding VAT



Total Amount:

€128,405.00

Optional Extended Warranty: R-WEX1, R-WEX2, R-WEX3 and R-WEXP

Terms and conditions apply, refer to the back page of this quote or visit <u>www.pi.ws/service.</u>

Payment and Delivery Terms (Incoterms® 2020):

Delivery Terms:	CIP Carriage and Insurance Paid To Beijing Airport, Volksrepublik China
Delivery Time:	16 weeks after receipt of order
	The delivery time quoted is a guideline. A confirmed delivery date will be provided after receipt of an order.
Offer valid until:	8/15/2021
Terms of Payment:	Prepayment - Please do not authorize payment before receipt of our advanced receipt request
Warranty:	12 months after date of delivery
Orders:	Please send to <u>Pi-KA-Order@pi.de</u>

The PI products quoted above meet the requirements according to our understanding of the application. If you have any questions on the descriptions, technical data, price or delivery time, please do not hesitate to contact us. Please observe the general license terms for motion controllers and software products (>> General Software License Agreement) and the third party software products (>> Third Party Software Note).

We are looking forward to receiving your order.

Best regards, for **Physik Instrumente (PI) GmbH & Co. KG**

i.A. Sandra Thelen Senior Technical Sales Enginer APAC Physik Instrumente (PI) GmbH & Co. KG

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PI – Adding value, protection, and expertise for our customers

Extended Warranty

PI's global support teams provide post-sales support with target response times on all products under warranty. Increasing the warranty term, increases the period for this high-level support.

Extended Warranty 1, 2, or 3 increases the standard 2 year warranty term for a period of up to 5 years.

Any product with an unrevealed manufacturing defect that affects the performance during the standard or the extended warranty period will be repaired by PI without charge.

R-WEX1, R-WEX2, or R-WEX3 – One, two, or three additional years warranty, taking the total warranty period for your PI purchase to 3, 4, or 5 years in total.

Extended Warranty PLUS

Extended Warranty PLUS is 3 years warranty cover, PLUS replacement parts for the 3 year term for any product that experiences a failure due to normal wear and tear.

Unlimited warranty repair claims and up to two claims for wear and tear failures per product, when covered with PI's Extended Warranty PLUS.

R-WEXP – Total of 3 years warranty PLUS cover for replacement parts due to normal wear and tear.

Extended Warranty (PLUS) Terms and conditions apply >> www.pi.ws/service

On-Site Service

On-Site Services serve to accelerate the use and customer knowledge of a new PI system. Having a PI expert on the customer site for one day, delivers enormous benefit to both the customer and the system.

- R-ENG-OSR Professional system setup on customer's site
- ▶ R-ENG-TUNE Tuning / optimization for a system in its application / environment
- > R-TRAINING Hands-on customer training to build up customer knowledge

Learn more about your options >> <u>www.pi.ws/service</u>

Ask your Sales contact for more information on how to gain protection against potential future repair charges and have a PI expert set up, optimize, and train you on your PI purchase.



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(Appendix – Services Options)

Dear Sir/Madam,

Thank you very much for the interest and support of our products. Please find below a series of Service offerings to enhance your user experience.

Please ✓	Ref.	Service Content	Location	Charge Rate
	1	Warranty extension to cover replacement parts/components that fail due to standard wear and tear.	PI Worldwide	Price available upon request
	2	Customer Acceptance: PI will unbox, power up and provide a working system in a simple customer environment.	Customer site	Free of Charge
	3	System Set up: PI will set up your system, optimize/tune it and provide basic customer training on the most common user commands. Note: ½ day set up and ½ day training	Customer site	On-site Day rate plus travel expenses
	4	Product technical support: Solving Customer problems encountered in the daily usage of the PI products.	PI Shanghai (Phone/Email)	Free of Charge
	5	Customer Training: PI will provide hands-on customer training, tailored to your products, application and experience. Our professional training sessions can turn novice users to intermediate/advanced users in just one or two days.	Customer site	On-site Day rate plus travel expenses
	6	PI Product Advanced Troubleshooting: Note: Free of Charge within warranty period. For out of warranty cases or failures resulting from customer's improper use within warranty period, inspection and maintenance fee would be charged, the minimum inspection fee is RMB1,000	PI Changzhou	Depending on Product warranty status
	7	Product Performance Optimization: Dynamic performance optimization and product calibration either remotely while product is sited within its application or back at PI Shanghai. Note: Some PI Products are not possible to have optimization done at customer site, please consult PI Engineer for details	PI Shanghai or Customer site	Price available upon request
	8	Customer Support Pack: PI Shanghai to provide a specified number of on-site visits over a specified period	PI Shanghai	Price available upon request
	9	Preventative Maintenance Pack: PI will provide a specified number of product refurbishments free of charge over a specified period	PI Shanghai	Price available upon request
	10	Spares as a Service: Provide the customer with dedicated access to spare units built in readiness for advance for replacement	PI Shanghai	Price available upon request

Please tick the appropriate box to indicate the quotation mode:

 \Box The selected service will be listed separately in the quote

□ Others _____

 \boxtimes The selected service price will be included in the product price

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NO:GMY-210816

TO:中国科学院物理研究所

Attn: 钟 SAN

Tel:+86-10-8264 8056

Fax:

QUOTATION

GAMA INSTRUMENTS (SHENZHEN) CO., LTD

#6 Building, Haixing Pavilion 10, Jinyu Mansion, Xinchengroad East, Guangdong Province

我们是用'光'来解决问题的企业!

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确 认	做 成		
MERRY	21-8-18		
	KELLEN		

根据以下条款,向贵公司长期稳定供应下列货品,请签署后传真 敝公司以表确认,如有不适请尽快联络为盼. 送货方式:送货上门 交货时间:约14工作日 报价有效期:

20		070 (20) A (2	C (225)			
价	格:書	普通发票	货	币:	RMB	

报价有效期: 半年 付款方式:100%预付款

项目	货品名称	规格	单位	数量	单 价	金额
	TOTAL:					759,977
1	真空用自动平台	VSGSP20-35(X)	PCS	4	47, 513	190, 052
2	真空用自动平台	VSGSP20-85(X)	PCS	7	48, 165	337, 155
3	真空用自动平台	VSGSP26-200(X)	PCS	4	50, 700	202, 800
13	单轴平台控制器	GSC-01	PCS	15	1, 998	29, 970
14						
15						
16						
17						



Email:13418881761@139.com

西格玛光机官方指定代理

Fr: KELLEN Tel: 134 18881761